

Generic Pharmaceutical Funding Solutions

Access the Equipment You Need to Grow Today and Tomorrow

Access to the latest technology is critical to growth in this rapidly developing market, but funding can be a challenge. Generic Pharmaceutical labs are faced with the need to add robust and versatile equipment that can support a variety of product campaigns while maintaining regulatory compliance and operational efficiencies. Waters Capital offers solutions to help you balance the need for rapid growth with evolving equipment technology, while managing your cash flow. Waters Capital can help by providing flexible finance options as well as establishing commercial credit.



Your objective is to acquire the technologies best suited to your laboratory's needs. Waters offers a comprehensive product portfolio that will enable you to optimize your decisions. Select HPLC, UHPLC or UPLC separations systems. Extend detection capabilities beyond optical detectors to include mass detection. Ensure your laboratory is ready to handle the regulatory requirements by implementing compliant ready informatics solutions designed with the pharmaceutical industry in mind. Complete your systems with chemistry consumables specific to your applications. And be assured of Waters support services, including extended instrument warranties, on-line learning, and telephone support.

FINANCING OPTION EXAMPLE:

Capital Finance

Equipment funding for laboratory equipment with an affordable repayment plan that allows access to the equipment you need while maintaining your operating cash flow.

Example: New Generic Pharmaceutical Company/Lease Financing:

Product: (2) Waters Alliance HPLC Systems
36 Payments @: \$4,600/mo.

*Own the equipment outright at the end of the term.
Payments start after equipment installation.*

Bundled Finance Plans

Keep equipment working at optimal performance to maximize throughput and maintain contract compliance with Waters full service maintenance program bundled into one fixed monthly payment.

Don't allow budget challenges or aging technology to slow you down. Waters is committed to partnering with your company to ensure that you are optimizing your budget while planning for the future as your business grows. The above example is only one way that Waters can help, so please don't hesitate to contact us to discuss other creative payment options to assist you in acquiring the technology you need today.

For more information regarding these financing options and others, please contact:

Alex Johnson:
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508-482-2307

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508-482-8206

BUSINESS NAME: _____ **TAX ID #:** _____

Address: _____
Billing Address: _____
Contact Person: _____ Phone: _____ Email: _____
Type of Business(check one): Proprietorship: _____ Corporation: _____ LLC: _____
Years in Business: _____

BANK INFORMATION:

Bank Name: _____ Account Officer Name: _____ Phone #: _____
Guarantor Information: (if applicable) _____

GUARANTOR INFORMATION: (if applicable)

Guarantor Name #1: _____ Social Security #: _____
Home Address: _____ Phone #: _____
Percentage of Ownership: _____
Guarantor Name #2: _____ Social Security #: _____
Home Address: _____ Phone #: _____
Percentage of Ownership: _____

LEASE INFORMATION:

Total Amount Requested: _____ Equipment Description or Quote #: _____
Sales Representative Name: _____
Term of Financing in Months: _____
End of Lease Purchase Option (Check One): Fair Market Value: _____ \$1 Out: _____ Fixed Purchase Option: _____

You, the "Applicant" (Which term includes the above business entity as well as the undersigned individual(s)), certify to us that the Applicant is applying for credit for business reasons, and not for personal, family or household purposes. Waters Corporation and/or its assigns ("Lessor"), or its designees, is authorized to obtain information from others concerning Applicant's credit and trade standing and other relevant information impacting this Application and provide to others information about its transaction and experiences with Applicant. Lessor may obtain credit reports, including consumer credit reports, in connection with the Application, and at Applicant's request will tell Applicant whether a credit report was obtained and, if so, the name and address of the reporting agency which provided it. Applicant represents that it has reviewed this document and the information herein is true, correct and complete. Applicant has a right to a statement of the specific reasons a request for credit has been declined. To request this information, contact Lessor within (60) days of receiving a notice of decline. Lessor will provide Applicant specific reasons within thirty (30) days after Applicant's request.

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APPLICANT HEREBY AUTHORIZES LESSOR OR ANY CREDIT BUREAU OR OTHER INVESTIGATIVE AGENCY EMPLOYED BY LESSOR TO INVESTIGATE THE REFERENCES HEREIN LISTED OR STATEMENTS OR OTHER DATA OBTAINED FROM APPLICANT OR FROM ANY OTHER PERSON PERTAINING TO APPLICANT'S CREDIT AND FINANCIAL RESPONSIBILITY.

Signature: _____ Title: _____ Date: _____

E-mail or fax your completed application to:

Alex Johnson

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